



# Your Masters Private Account Program portfolio managers

## Manulife Asset Management.

- Global reach with more than 325 investment professionals in 17 countries and territories around the world
- Uniquely positioned to look beyond domestic markets in search of superior long-term performance and broader diversification
- More than US \$298 billion in assets under management
- Investment expertise extends across equity and fixed income asset classes, and alternative investments, such as real estate, timber, farmland, as well as asset allocation strategies
- Delivers comprehensive asset management solutions for institutional investors and investment funds in key markets around the world

## BEUTELGOODMAN INVESTMENT COUNSEL

- Dedicated to a value investing strategy with domestic and global equity, balanced and fixed income mandates for pension plans, endowments / foundations, First Nations, corporations and other institutional investors
- Privately owned Canadian organization with part ownership by its employees
- Approximately \$40 billion in assets under management
- Founded in 1967

## Connor, Clark & Lunn INVESTMENT MANAGEMENT LTD.

- One of the largest independently owned investment management firms in Canada
- Approximately \$31 billion in assets under management
- Operated by 21 entrepreneurial investment professionals focused on delivering both traditional and innovative solutions to clients
- Founded in 1982

## GUARDIAN CAPITAL

- Independent, diversified financial services firm providing investment solutions to institutional and retail investors
- Manages more than \$20 billion in equity, fixed income, and alternative strategies, both globally and domestically
- Focused on bottom-up stock selection with an emphasis on strong risk-adjusted returns
- Incorporated in 1962

## JARISLowsky FRASER LIMITED INVESTMENT COUNSEL

- Manages pension funds, endowment funds, corporate and private portfolios for clients in North America and overseas
- Primary goal is growing capital for its clients in a low risk manner. The firm's philosophy is founded upon conservative, time proven principles of fundamental investing
- Over \$36 billion in assets under management
- Founded in 1955

## MAWER

- An independent investment counseling firm owned entirely by its investment professionals
- Creates broadly diversified portfolios of wealth-creating companies bought at discounts to their intrinsic values
- More than \$20 billion in assets under management
- Founded in 1974

## Sionna Investment Managers

- Manages Canadian equity portfolios following a relative value approach
- Manages Sionna Canadian Large Cap Composite with stable history of outperformance and lower standard deviation than the benchmark, as well as downside protection
- Over \$4.5 billion in assets under management
- Founded by renown portfolio manager Kim Shannon in 2002



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